

**Girl Scouts of Greater Mississippi
Board of Directors Meeting Conference Call
Tuesday, March 29, 2022, 10:00 am**

The meeting was called to order at 10:04 a.m. by Sarah Palmer, 1st Vice Chair, standing in for Board Chair Robin Robinson.

Members in Attendance:

Betty Mallett-Secretary, Sarah Palmer-1st Vice Chair, Laura Hearn-Treasurer, Mary Hill, Jennifer Hall, Gloria Johnson, Cindy Hollingsworth, Charlotte Seals, Henry Michel, Ron Mumbower, Janice Touchstone, Dan Robinson, Cathy Northington, Pam Ware, Barbara Travis, Meredith Aldridge, Kearn Cherry and Janice Brown.

Members Absent: Robin Robinson and Connie Moran

GSGMS staff members: Becky Traweek, Pam Britt, and Sarah Edwards.

The minutes from the January 2022 meeting were presented by Betty Mallett. Gloria Johnson moved that they be accepted as presented. The motion was seconded by Barbara Travis. The motion passed unanimously.

Treasurer's Report

Laura Hearn reviewed the financial statements provided in the packet and stressed the following highlights:

For the month of January, we have a deficit of \$197,185 and a year-to-date deficit of \$574,073. We are tracking about \$7,100 better off than we were at this same time period last year.

Our revenues are running under budget, since the cookie program revenue falls in March; our expenses are also running a little under budget.

Our PPP2 loan was fully forgiven, and this will be reported as income in our upcoming February financials—approx. \$289k. Also, our cookie program sales

were over a million boxes and we had budgeted at 900,000 boxes for conservatism, so this will be a very nice pick up to our March financial numbers.

Of note is the amount of uncollected cookie debt. It is under \$40,000 at this point, which is a good number, considering the size of the sale.

Laura moved that the report be approved as presented. Gloria seconded the motion. The motion passed unanimously.

CEO Report

See attached report.

Please mark calendars for April 22, 2023, annual meeting which is currently scheduled to be an in-person meeting at Camp Iti Kana. We are currently working on a revised employee handbook that will be presented to the board at the November meeting.

COO Report

Please see attached report.

Property Report

Dan Robinson reviewed the report attached to the packet.

After the review, Dan asked for a motion to rescind the previous motion that granted \$25,000 for repairs to the pool and to approve the amount of \$25,430 which includes a plumbing repair on the pool along with lighting at the pool, making the restrooms accessible without accessing the pool area, adding a new fence, landscaping and painting the concrete.

Gloria made the requested motion. It was seconded by Barbara Travis. It passed unanimously.

Dan asked that the board consider a second motion to approve a 2000 square foot deck addition to the back of Great Hall with an 8-foot privacy fence, hand rails, lights and stage, along with an exterior hand washing station. The price will be \$45,044.

Dan presented the motion from the committee. It was seconded by Mary Hill. It passed unanimously.

Dan presented a request for a third motion. The gravel work needed on the roads is above the \$30,000 initially approved, as the gravel costs and labor expenses were initially underestimated, partly due to more drainage problems than originally anticipated. An additional \$16,146 is needed to complete the work. The committee asks for a motion to approve this amount to finish the road work.

The motion was made by Barbara Travis to approve the additional \$16,146. It was seconded by Gloria. It passed unanimously.

At Camp Iti Kana, the Civitan's want to build a zipline. The council requests that they find an experienced zipline builder who is licensed and bonded and certified. They would also like to install more solar lights. The committee requests a motion to allow the Civitan's to proceed at their cost using licensed and bonded professionals.

Gloria made the motion as requested. It was seconded by Mary Hill. It passed unanimously.

Dan spoke on enhanced security measures for both camps. We need updated/ upgraded phones in strategic locations at each camp, upgraded internet service at each camp and cameras in strategic locations at each camp.

The property committee presented a motion to spend \$10,000 on security enhancements at each camp. It was seconded by Betty Mallett. The motion passed unanimously.

Board Development Committee

See report attached to the packet.

No Executive Committee report, as no meeting was held.

There was no other business.

A motion was made by Betty Mallett to adjourn the meeting and seconded by Mary Hill. Motion passed unanimously.

The meeting was adjourned at 10:57.